

Avaya Scopia XT4300

Announcing product change



Dear All,

Avaya is hereby announcing a change of Scopia® XT4300 offer.

Starting September, 1st, 2015, Scopia® XT4300 enablement entitlement from PLDS will be provided with second HD display enabled by default.

As a consequence, a further license is no more needed to enable the second HD OUT port of Scopia XT4300. Customer already owning Scopia XT4300 units can enable the second HD OUT port for second display just re-obtaining the LAC for their endpoint from PLDS.

This improvement provides further value to a cost-effective full HD video collaboration solution specifically designed for the needs of smaller and mid-sized conference rooms. The Scopia XT4300 is well equipped and includes dual 1080p/60fps live video and content, HD audio, H.264 High Profile and Scalable Video Coding (SVC), dual display support and a wide-angle PTZ camera. The Scopia XT4300 offers optional embedded multi-party conferencing with support for up to 4 participants, also with mixed PC, Mobile, and room system clients.

Details on product and options are reported in following pages.

Scopia XT4300 Part Numbers (*)

Material Code	Product Name	Price (APL)	Package Components
55211-00014	Scopia XT4300	\$5,500	Package contains: <ul style="list-style-type: none"> • XT4000 Codec • 2 HD display outputs • 1080p60 5X Zoom PTZ Camera • 1 Way Microphone Pod • Remote Control • Cables and Power Kit (***) Features include: <ul style="list-style-type: none"> • Video up to 1080p60 High Profile • SVC and Netsense support • Data up to: 1080p60fps • Fullband audio • H.239/BFCP send and receive
55211-00814	Scopia XT4300 NE (**)		

(*) The Part Number for XT4300 TAA (Federal Market, not China COO, 55211-00414) will be available later. At this stage, expected target date is November, 2015. Availability will be announced.

(**) XT4300 NE (55211-00814) is the *Not Encrypted* version suitable for Russian market.

(***) Power cord to be added depending upon the region and following ASD configurator guidelines (see also [XT Series Power Cords Policy](#)).

Scopia XT4300 Hardware accessories

Material Code	Product Name	Price (APL)	Package Components
55211-00003	Scopia XT optional cable kit	\$367	Items included: <ul style="list-style-type: none"> • 5m cables for camera: <ul style="list-style-type: none"> ○ Dual 5m Power/Visca ○ 5m DVI-HDMI • Cable TOSLINK/miniTOSLINK 2.5mt • Cable Audio INPUT, 2.5M • Cable Audio OUTPUT, 2.5M • Cable for 3-way POD, 15M • VISCA cross cable 10m (to be used with an eventual cascaded optional camera connected to DVI or with XT Camera Switch) • DVI-I to DVI-I cable for PC or camera connected to DVI • Power supply for SCOPIA XT5000 / XT4000 / XTE240 • Power supply for Scopia XT7000 All items in the kit are compatible with XTE240, XT5000, XT7000 and XT4000 Series

55211-00005	Scopia XT Wall Mount	\$244	Wall mounting kit for XT codec, compatible with XT5000, XT7000 and XT4000 Series
55111-00056	Scopia XT Series Camera mount	\$180	Mount of Premium Camera (XT5000 and XT7000), Standard II Camera (XT4200), and Scopia XT Flex Camera (XT4300). Compatible with XT4000 Series, XT5000 Series, XT7000 Series.
55111-00007	Scopia XT 3-way Microphone POD	\$794	Scopia XT 3-way Microphone POD, provided with 6m ARJ-11 to ARJ-11 cable. Compatible with XT5000 Series, XT4000 Series and XT Executive 240.
55511-00007	Scopia XT Premium 3-way Microphone POD	\$800	Scopia XT Premium 3-way Microphone POD, provided with 6m ARJ-11 to ARJ-11 cable. Compatible with XT7000 Series, XT4000 Series and XT Executive 240.

Scopia XT4300 optional licenses

Material Code	Product Name	Price (APL)	Package Components
55111-00951	Full MCU4	\$5,620	<p>Includes:</p> <ul style="list-style-type: none"> • Embedded MCU 4 option • 12 MBPS option • Second LAN option for FW solution (for XT4000 Series, XTE240 and XT5000 720) <p>MCU4 supports one multi-conference with up to three remote endpoints plus the endpoint hosting the conference. Compatible with Scopia XT5000 Series (CP resolution 1080p30), XT7000 Series (CP resolution 1080p30), XT Executive 240 (CP resolution 720p30), and XT4300 (CP resolution 1080p30) endpoints.</p>
55111-00941	Full SMB4	\$9,165	<p>Includes:</p> <ul style="list-style-type: none"> • Embedded MCU 4 option • 12 MBPS option • XT Desktop 4 • SCOPIA Control option (for XTE240, XT4000 Series and XT5000 720) • Second LAN option for FW solution (for XT4000 Series and XT5000 720) <p>SMB4 supports one multi-conference with up to three mixed remote endpoints, PC clients and mobile clients plus the endpoint hosting the conference. Compatible with Scopia XT5000 Series (CP resolution 1080p30), XT Executive 240 (CP resolution 720p30), and XT4300 (CP resolution 1080p30), XT7000 Series (CP resolution 1080p30) endpoints.</p> <p>Standalone server for XT Desktop software must be purchased separately. XT Desktop Software can be downloaded by entitled customers from Avaya Product</p>

			Licensing Delivery System (PLDS).
55111-00953	Full MCU4->SMB4 upgrade	\$4,280	Upgrade a full MCU4 option to Full SMB4 by adding the following items: <ul style="list-style-type: none"> • XT Desktop 4 • Scopia Control license Compatible with Scopia XT5000 Series (CP resolution 1080p30), XT7000 Series (CP resolution 1080p30), XT Executive 240 (CP resolution 720p30), and XT4300 (CP resolution 1080p30) endpoints.
55111-00948	Additional Audio Codec Pack	\$122	License enabling additional audio codecs for XT series G.728 and G.729A. Compatible with all XT Series endpoints.
55111-00904	Scopia XT 12 Mbps option	\$1,220	Extended IP Bit Rate: Hosting Multipoint = 12 Mbps, Point to point calls = 10 Mbps (SIP calls) / 8 Mbps (H.323 calls) Compatible with all XT Series endpoints.
55111-00922	Camera Zoom Upgrade Option	\$1,690	Enable 15x Zoom (5x Optical and 3x Digital) on Scopia XT4300, and 40x Zoom (10x Optical and 4x Digital) on Scopia XT4200. 40x Zoom (5x optical, 8x digital) on XT4300 is currently available with a HF firmware version. Feature will be released on manufacturing in next major firmware release. This license is pre-installed (not needed) in Scopia XT5000 and XT7100.
55111-00917	SCOPIA Control Option	\$610	License allowing Scopia Control App to connect and control the Scopia Video Endpoint. Compatible with Scopia XT4000, Scopia XT5000 720, Scopia XT5000 for IPO and Scopia XT Executive 240. This license is pre-installed (not needed) in Scopia XT5000 and XT7100.
55111-00933	USB Recording License	\$1,210	Enables Recording on USB key. Notes: <ul style="list-style-type: none"> • If two monitors are connected to the XT during recording, both will act as a single monitor showing the same layout (one will be the mirror of the other) • During encrypted conferences hosted by the endpoint, recording is available only up to 4 participants. Compatible with Scopia XT4000, Scopia XT5000 720, Scopia XT5000 for IPO and Scopia XT Executive 240. This license is pre-installed (not needed) in Scopia XT5000 and XT7100.

For any queries or additional information regarding the Scopia XT series, please contact your local Avaya sales representative.

Sincerely,
The Avaya Scopia Product Management Team